



Guernsey Financial  
Services Commission

# Authorisations and Innovation Division

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# Authorisations & Innovation Division

How can we help?

By you helping us.

- Must haves
- Nice to haves
- Tips / FAQs



# Smoothing the application process

What makes a good application?

- Complete
- All Online Personal Questionnaires (OPQ) and Online Appointments (OA) submitted
- Fee paid
- Accurate, e.g. legal entity names are correct
- Business Risk Assessment (BRA)

# Suitability

## Consider the Minimum Criteria for Licensing

- Not simply about criminal convictions or regulatory sanctions
- Consider wider business conduct matters
  - Adverse comments from liquidators
  - Adverse comments from court judgements
  - History of dissolving companies
  - Complex web of companies

# Adverse Due Diligence

Information may not be in the public domain

- We will seek explanation/elaboration
- Please use the opportunity for reflection
- Application Review Panel (ARP)
- We may invite you to withdraw application

# The Review and Decision Process

- Applications dealt with in order of receipt
- First review
- Due Diligence
- Review Complete
- Four Eyes Review
- Approval or further queries – may lead to ARP

# Communication

- Please avoid chaser emails if possible
- Tight deadline? – highlight when submitting
- Complex application – request a meeting
- Contact options
  - [Authorisations@gfsc.gg](mailto:Authorisations@gfsc.gg)
  - [Support@gfsc.gg](mailto:Support@gfsc.gg)
  - <https://egress.gfsc.gg> to [Authorisations@gfsc.gg](mailto:Authorisations@gfsc.gg)

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Hopefully that has helped.

- Why?

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Most helpful questions always start with Why?

- Why ...
  - Guernsey?
  - this [PCC/ICC/LP/Trust]structure?
  - us?
  - now?
  - But don't forget What, Who, Where and How?

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Hopefully that has helped.

- Why?
- Overall picture
  - All key players, multiple fees
  - Does it make sense?
- “Ask, Listen, Review, Repeat, then Submit”

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## Service Level Standards - Performance Statistics

- Accountability - Published on the website
- Q4 2020:
  - 15 Standards measured – 90% target rate
  - 11 Standards met 90% target turnaround
  - 8/11 Standards achieved 100% target turnaround