### **GUERNSEY FINANCIAL SERVICES COMMISSION**

**INVESTMENT BUSINESS DIVISION QUARTERLY STATISTICAL REVIEW 30 JUNE 2012** 

### **OPEN ENDED SCHEMES**

| Date        | Authorised | ber of<br>/Registered<br>emes | Sche   | t Value of<br>emes<br>nn) | Number of<br>Registered<br>Holders |       | Total Value<br>of Sales<br>(£mn) | Total Value<br>of Repurchases<br>(£mn) | Net New<br>Investment<br>(£mn) | Gross<br>Asset<br>Values (£mn) |
|-------------|------------|-------------------------------|--------|---------------------------|------------------------------------|-------|----------------------------------|--|--------------------------------|--------------------------------|
| 30-Jun-2011 | 256        | -0.4%                         | 59,059 | +2.6%                     | 59,970                             | +0.2% | 5,962                            | 4,075                                  | 1,887                          | 70,727                         |
| 30-Sep-2011 | 247        | -3.5%                         | 57,457 | -2.7%                     | 54,872                             | -8.5% | 6,189                            | 2,651                                  | 3,539                          | 69,583                         |
| 31-Dec-2011 | 244        | -1.2%                         | 55,357 | -3.7%                     | 53,313                             | -2.8% | 2,822                            | 3,822                                  | -1,000                         | 72,218                         |
| 31-Mar-2012 | 244        | 0.0%                          | 55,800 | +0.8%                     | 53,267                             | -0.1% | 3,284                            | 3,457                                  | -173                           | 71,342                         |
| 30-Jun-2012 | 240        | -1.6%                         | 53,098 | -4.8%                     | 51,443                             | -3.4% | 2,512                            | 3,952                                  | -1,440                         | 67,461                         |

#### Constitution

| Investment Company | Protected Cell Company | Unit<br>Trust | Incorporated Cell Company | Limited<br>Partnership | Total |
|--------------------|------------------------|---------------|---------------------------|------------------------|-------|
| 96                 | 85                     | 41            | 10                        | 8                      | 240   |
| 40%                | 36%                    | 17%           | 4%                        | 3%                     | 100%  |

| Other In | Of which: |  |      |
|----------|-----------|--|------|
| 0: 1     |           |  | <br> |

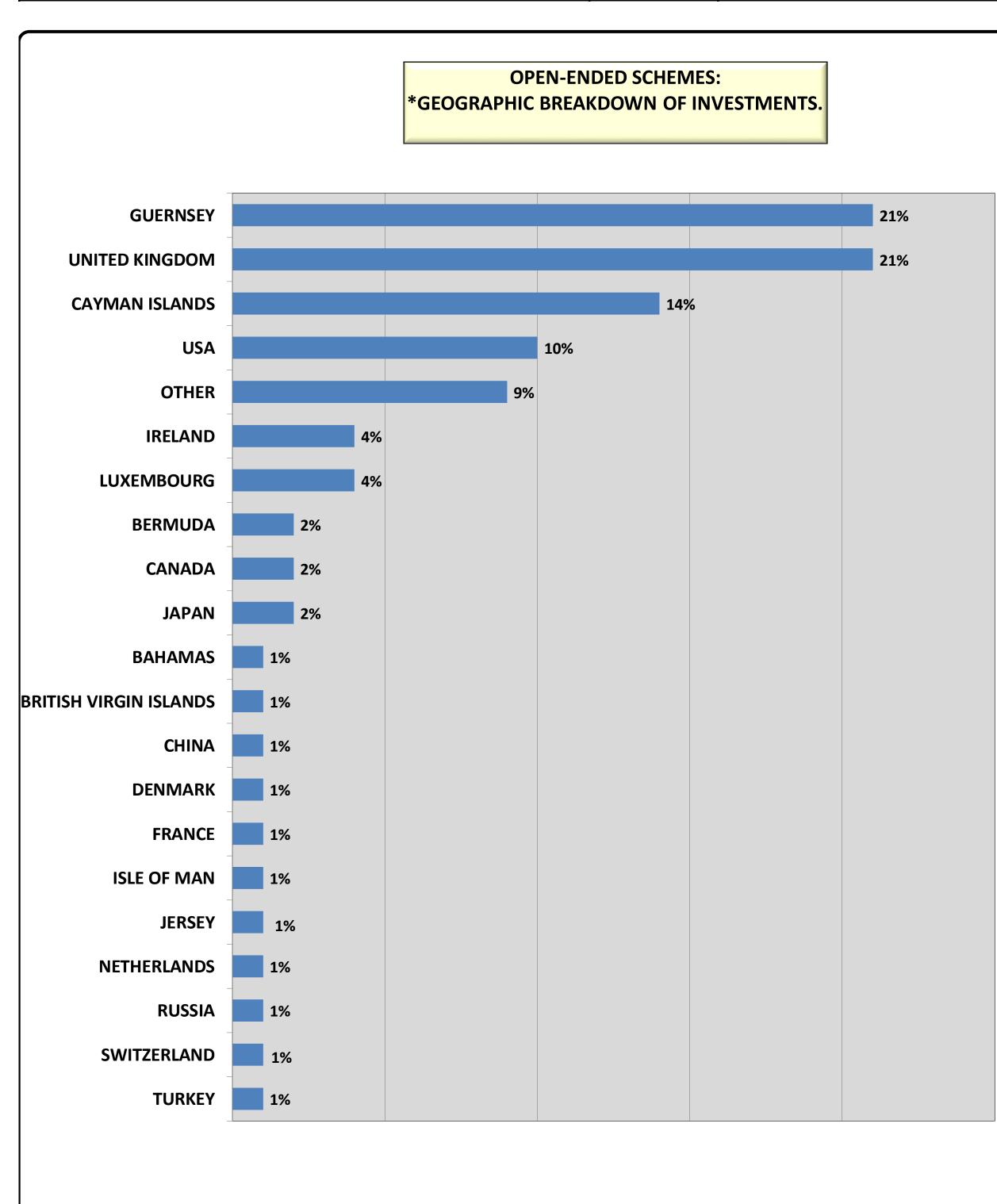
| Other informatio | <b>711</b> | Of Willett. |        |
|------------------|------------|-------------|--------|
| Single class     | Umbrella   | Fund of     | Feeder |
| Schemes          | Schemes    | Funds       | Fund   |
|                  |            |             |        |
| 57               | 183        | 45          | 29     |

Analysis by Investment Style and Class (NOTE: Schemes may have more than one category)

| Туре                |       |      |         | Authorised |         | Registered | Exchange |
|---------------------|-------|------|---------|------------|---------|------------|----------|
|                     | Total | %    | Class A | Class B    | Class Q |            | Listed   |
| Money Market / Cash | 20    | 6%   | 2       | 18         | 0       | 0          | 9        |
| Managed Currency    | 10    | 3%   | 0       | 8          | 1       | 1          | 6        |
| Debt                | 37    | 10%  | 1       | 33         | 3       | 0          | 13       |
| Equity / Securities | 89    | 25%  | 2       | 76         | 10      | 1          | 30       |
| Derivatives         | 23    | 6%   | 0       | 19         | 4       | 0          | 7        |
| Real Property       | 28    | 8%   | 0       | 23         | 3       | 2          | 17       |
| Private Equity      | 4     | 1%   | 0       | 3          | 1       | 0          | 2        |
| Venture Capital     | 1     | 0%   | 0       | 1          | 0       | 0          | 1        |
| Infrastructure      | 0     | 0%   | 0       | 0          | 0       | 0          | 0        |
| Hedge Fund          | 23    | 6%   | 0       | 20         | 2       | 1          | 7        |
| Fund of Hedge Fund  | 68    | 19%  | 0       | 61         | 6       | 1          | 20       |
| Emerging Markets    | 14    | 4%   | 0       | 14         | 0       | 0          | 6        |
| Balanced            | 10    | 3%   | 0       | 9          | 1       | 0          | 5        |
| Other               | 30    | 9%   | 0       | 26         | 4       | 0          | 14       |
| Total               | 357   | 100% | 5       | 311        | 35      | 6          | 137      |

| NUMBER OF CELLS OF UMBRELLA SCHEMES |
|-------------------------------------|
| 1,484                               |

| CLASS A<br>SCHEMES | 3   |
|--------------------|-----|
| CLASS B<br>SCHEMES | 201 |
| CLASS Q<br>SCHEMES | 30  |
| REGISTERED         | 6   |
| TOTAL              | 240 |



### **Notes:**

Class A schemes are those which meet the **Commission's Collective Investment Schemes** (Class A) Rules 2002, and are thereby eligible for recognition by the UK Financial Services Authority for sale to the public in the United Kingdom by virtue of Guernsey's designation under Section 270 of the Financial Services and Markets Act 2000.

In addition to the United Kingdom there are nine other countries in which the Class A funds may be marketed to the public (upon application to the relevant authority) and these are: Australia, Belgium, Hong Kong, Japan, The Netherlands, The Republic of Ireland, South Africa, Sweden and Switzerland.

Class B schemes are authorised under the Protection of Investors Law 1987 and are subject to the Collective Investment Schemes (Class B) Rules 1990. They will also be considered for public marketing by the relevant authorities in the countries referred to above.

Class Q schemes, designed for qualifying professional investors, are also authorised under the Protection of Investors Law 1987 and are subject to the Collective Investment **Schemes (Qualifying Professional** Investor Funds) (Class Q) Rules 1998.

Registered schemes are registered under the Protection of Investors (Bailiwick of Guernsey) Law 1987 and are subject to the **Registered Collective Investment Scheme Rules 2008.** 

Where investments are feeder funds or fund of funds structures, or assets held by holding vehicles, the breakdown is based on the country of incorporation/establishment of the fund(s) or holding vehicles into which the fund for which the Form NST has been submitted invests.

<sup>\*</sup>The geographic breakdown is based on investments actually acquired by the scheme and does not take account of commitments or off-balance sheet positions.

# GUERNSEY FINANCIAL SERVICES COMMISSION INVESTMENT BUSINESS DIVISION QUARTERLY STATISTICAL REVIEW 30 JUNE 2012

### **CLOSED ENDED SCHEMES**

| Date        | Authorised | umber of<br>I/Registered<br>emes | Net Asset<br>Sche<br>(£n |       | Number of<br>Registered<br>Holders |       | Total Value<br>of Sales<br>(£mn) | Total Value<br>of Repurchases<br>(£mn) | Net New<br>Investment<br>(£mn) | Gross<br>Asset<br>Values (£mn) |
|-------------|------------|----------------------------------|--------------------------|-------|------------------------------------|-------|----------------------------------|--|--------------------------------|--------------------------------|
| 30-Jun-2011 | 609        | +1.2%                            | 122,311                  | +6.5% | 69,401                             | +1.3% | 3,319                            | 2,620                                  | 699                            | 139,732                        |
| 30-Sep-2011 | 603        | -1.0%                            | 125,699                  | +2.8% | 69,584                             | +0.3% | 2,860                            | 2,027                                  | 832                            | 142,670                        |
| 31-Dec-2011 | 610        | +1.2%                            | 119,116                  | -5.2% | 68,574                             | -1.5% | 2,475                            | 2,808                                  | -333                           | 136,868                        |
| 31-Mar-2012 | 616        | +1.0%                            | 123,953                  | +4.1% | 70,618                             | +3.0% | 8,158                            | 3,135                                  | 5,023                          | 146,915                        |
| 30-Jun-2012 | 621        | +0.8%                            | 126,106                  | +1.7% | 71,776                             | +1.6% | 2,140                            | 1,681                                  | 459                            | 144,569                        |

### Constitution

| Investment<br>Company | Limited<br>Partnership | Unit<br>Trust | Protected Cell Company | Incorporated Cell Company | Total |
|-----------------------|------------------------|---------------|------------------------|---------------------------|-------|
| 226                   | 321                    | 33            | 36                     | 5                         | 621   |
| 36%                   | 52%                    | 5%            | 6%                     | 1%                        | 100%  |

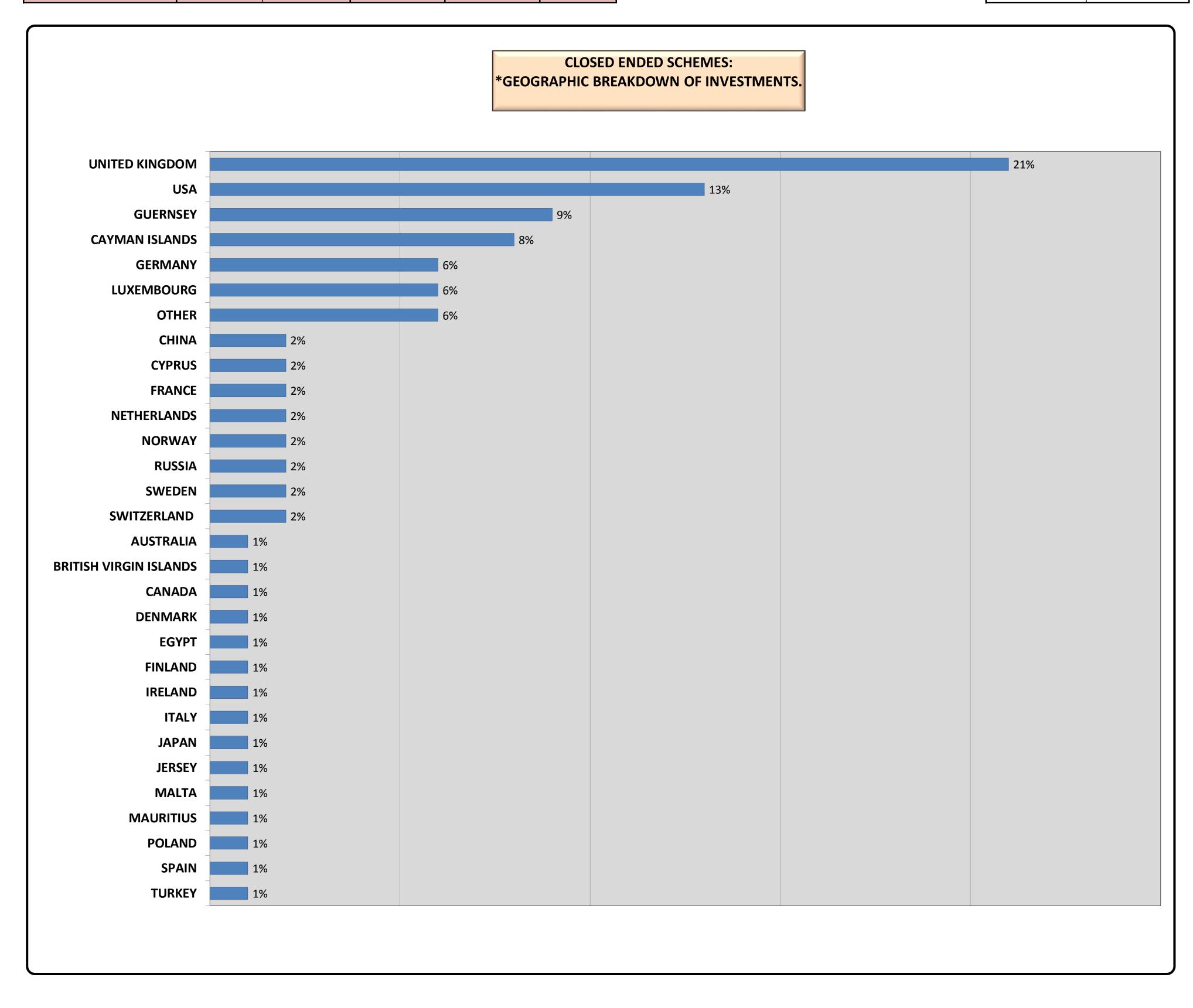
| ( | Other Information    | on                  | Of which:        |                |  |  |  |
|---|----------------------|---------------------|------------------|----------------|--|--|--|
|   | Single class Schemes | Umbrella<br>Schemes | Fund of<br>Funds | Feeder<br>Fund |  |  |  |
| Ī | 544                  | 77                  | 104              | 55             |  |  |  |

Analysis by Investment Style and Class (NOTE: Schemes may have more than one category)

| Туре                |       |      | Authorised | Registered | Exchange |
|---------------------|-------|------|------------|------------|----------|
|                     | Total | %    |            |            | Listed   |
| Money Market / Cash | 2     | 0%   | 2          | 0          | 2        |
| Managed Currency    | 0     | 0%   | 0          | 0          | 0        |
| Debt                | 47    | 7%   | 31         | 16         | 23       |
| Equity / Securities | 70    | 10%  | 55         | 15         | 36       |
| Derivatives         | 16    | 2%   | 15         | 1          | 15       |
| Real Property       | 123   | 17%  | 82         | 41         | 55       |
| Private Equity      | 314   | 44%  | 264        | 50         | 25       |
| Venture Capital     | 35    | 5%   | 23         | 12         | 4        |
| Infrastructure      | 23    | 3%   | 13         | 10         | 5        |
| Hedge Fund          | 8     | 1%   | 7          | 1          | 8        |
| Fund of Hedge Fund  | 17    | 2%   | 17         | 0          | 13       |
| Emerging Markets    | 11    | 2%   | 8          | 3          | 6        |
| Balanced            | 2     | 0%   | 1          | 1          | 1        |
| Other               | 50    | 7%   | 38         | 12         | 22       |
| Total               | 718   | 100% | 556        | 162        | 215      |

| NUMBER OF CELLS OF UMBRELLA |
|-----------------------------|
| SCHEMES                     |
| 805                         |

| AUTHORISED | 477 |
|------------|-----|
| REGISTERED | 144 |
| TOTAL      | 621 |

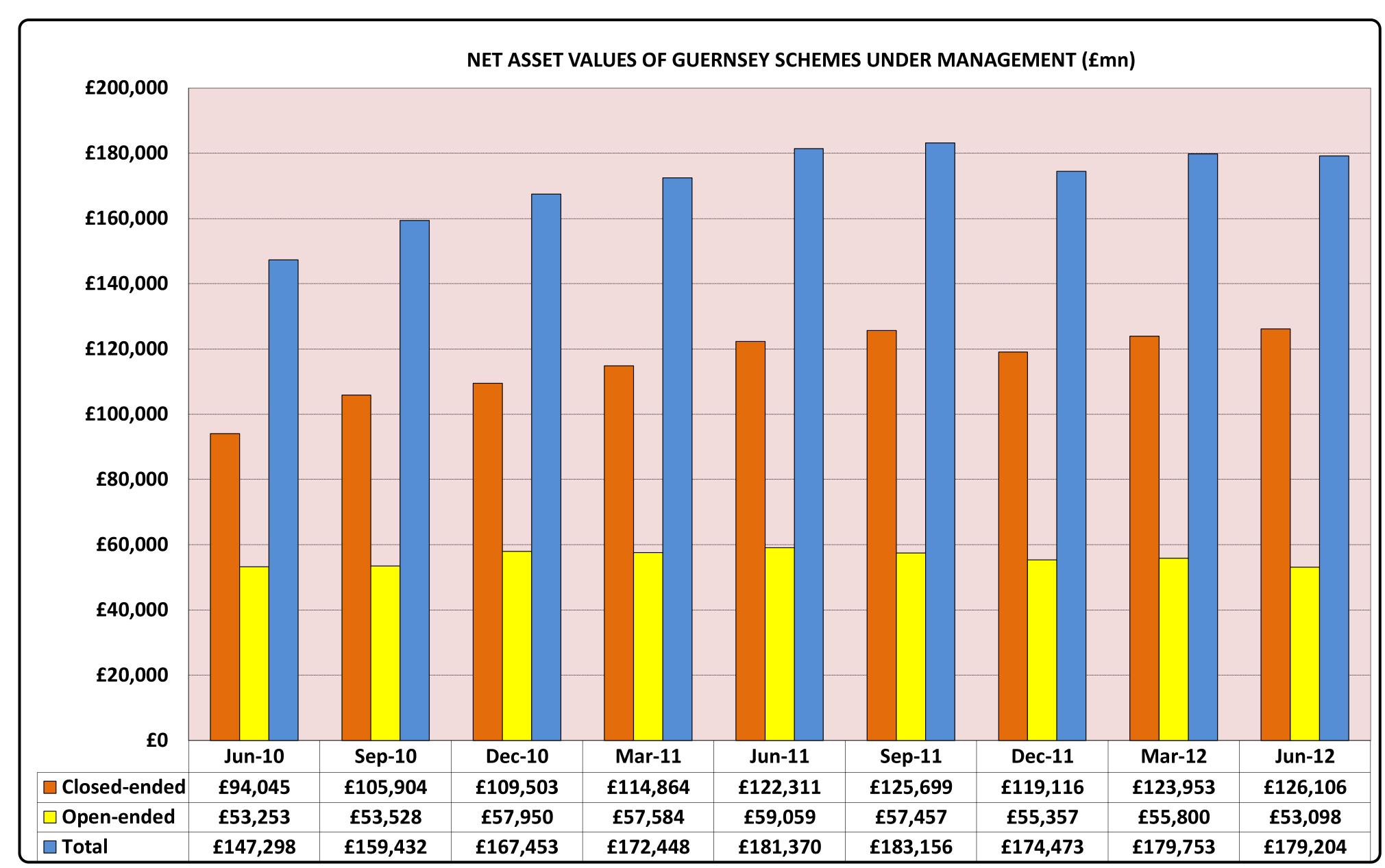


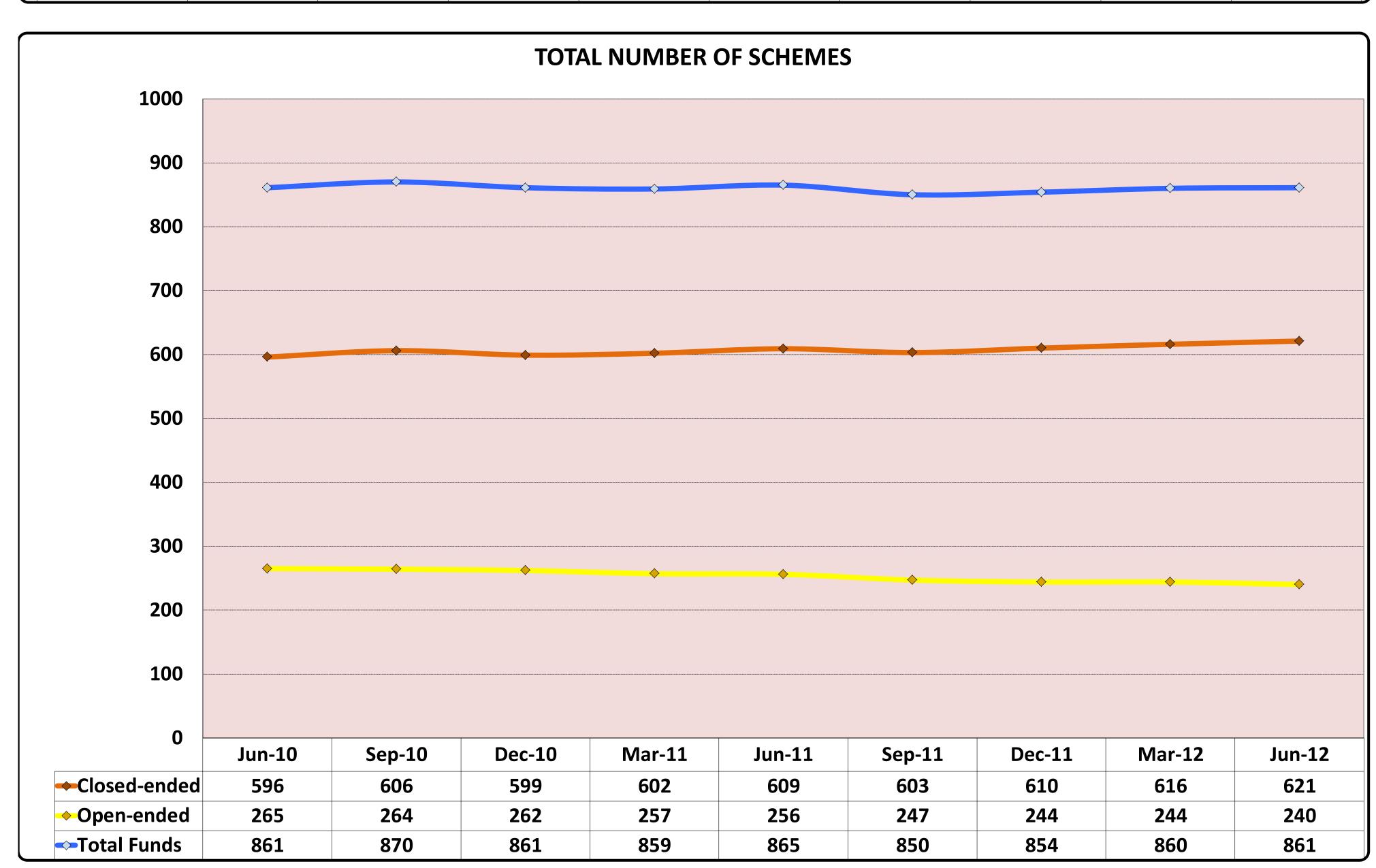
<sup>\*</sup>The geographic breakdown is based on investments actually acquired by the scheme and does not take account of commitments or off-balance sheet positions.

# GUERNSEY FINANCIAL SERVICES COMMISSION INVESTMENT BUSINESS DIVISION QUARTERLY STATISTICAL REVIEW 30 JUNE 2012

### TOTAL FUNDS UNDER MANAGEMENT

| Date        |     | nber of<br>emes | Net Asset Value of Schemes (£mn) |       | Number of<br>Registered<br>Holders |       | Exchange<br>Listed | Gross<br>Asset<br>Values (£mn) |
|-------------|-----|-----------------|----------------------------------|-------|------------------------------------|-------|--------------------|--------------------------------|
| 30-Jun-2011 | 865 | +0.7%           | 181,370                          | +5.2% | 129,371                            | +0.8% | 373                | 210,459                        |
| 30-Sep-2011 | 850 | -1.7%           | 183,156                          | +1.0% | 124,456                            | -3.8% | 368                | 212,253                        |
| 31-Dec-2011 | 854 | +0.5%           | 174,473                          | -4.7% | 121,887                            | -2.1% | 361                | 209,086                        |
| 31-Mar-2012 | 860 | +0.7%           | 179,753                          | +3.0% | 123,885                            | +1.6% | 358                | 218,193                        |
| 30-Jun-2012 | 861 | +0.1%           | 179,204                          | -0.3% | 123,219                            | -0.5% | 352                | 212,030                        |





# GUERNSEY FINANCIAL SERVICES COMMISSION INVESTMENT BUSINESS DIVISION QUARTERLY STATISTICAL REVIEW

30 JUNE 2012

### **NON-GUERNSEY OPEN ENDED SCHEMES**

| Date        | Numbe<br>of Schem |       | Net Asset Value of Schemes |       | RESTRICTED ACTIVITY  Management Administration Custody |                |         | Exchange<br>Listed | Gross<br>Asset |
|-------------|-------------------|-------|----------------------------|-------|--|----------------|---------|--------------------|----------------|
|             |                   |       | (£mn)                      |       | ivianagement   | Administration | Custody |                    | Values         |
| 30-Jun-2011 | 325               | 0.0%  | 93,167                     | +2.1% | 227  | 65             | 45      | 33                 | 101,671        |
| 30-Sep-2011 | 326               | +0.3% | 88,001                     | -5.5% | 230  | 68             | 42      | 31                 | 98,220         |
| 31-Dec-2011 | 308               | -5.5% | 87,082                     | -1.0% | 219  | 60             | 42      | 30                 | 94,578         |
| 31-Mar-2012 | 305               | -1.0% | 90,371                     | +3.8% | 217  | 59             | 41      | 29                 | 101,715        |
| 30-Jun-2012 | 309               | +1.3% | 91,631                     | +1.4% | 220  | 62             | 41      | 28                 | 104,780        |

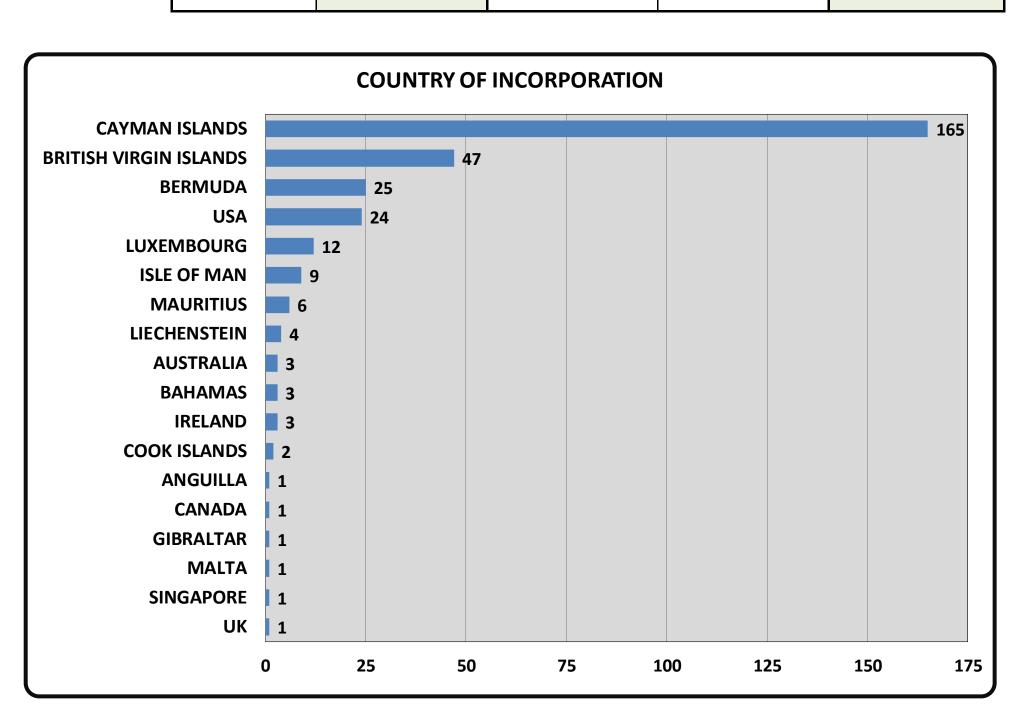
#### Constitution

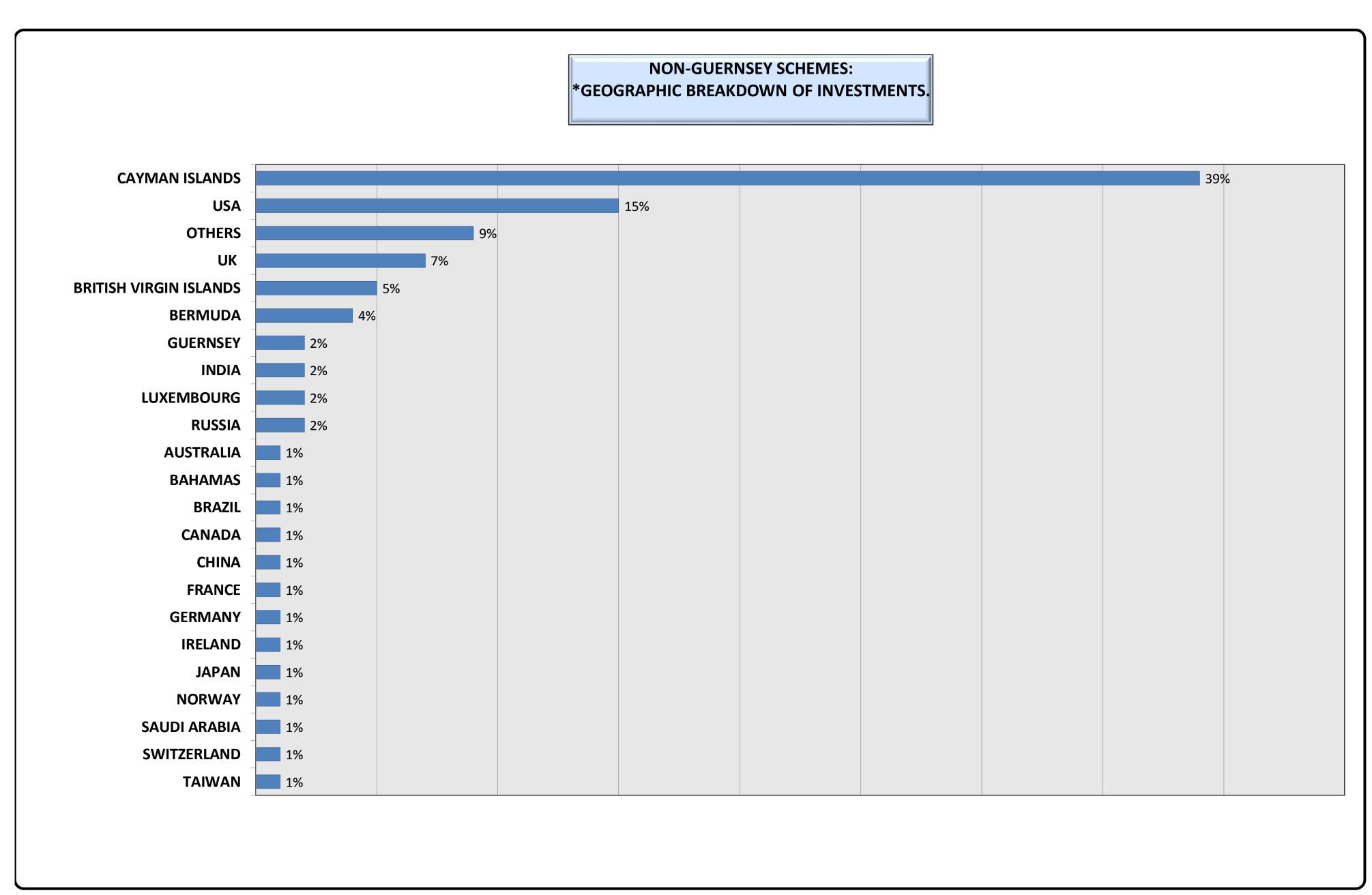
| Investment Company | Limited<br>Partnership | Unit<br>Trust | Protected Cell Company | Incorporated Cell Company | Total |
|--------------------|------------------------|---------------|------------------------|---------------------------|-------|
| 266                | 29                     | 12            | 2                      | 0                         | 309   |
| 86%                | 9%                     | 4%            | 1%                     | 0%                        | 100%  |

| Other Informa        | ation               | Of which:        |                |                                     |
|----------------------|---------------------|------------------|----------------|-------------------------------------|
| Single class Schemes | Umbrella<br>Schemes | Fund of<br>Funds | Feeder<br>Fund | Number of Cells of Umbrella Schemes |
| 212                  | 97                  | 121              | 49             | 748                                 |

| Analysis by Investment Style and Class | (NOTE: Schemes may have more than one    | e category) |
|--|--|-------------|
| Analysis by investment style and class | (140 12. Selicines may have more than on | category,   |

| Туре                       |       |      | Exchange |
|----------------------------|-------|------|----------|
|                            | Total | %    | Listed   |
| Money Market / Cash        | 14    | 4%   | 3        |
| Managed Currency           | 3     | 1%   | 0        |
| Debt                       | 20    | 5%   | 1        |
| <b>Equity / Securities</b> | 61    | 17%  | 5        |
| Derivatives                | 11    | 3%   | 0        |
| Real Property              | 2     | 1%   | 0        |
| Private Equity             | 8     | 2%   | 1        |
| Venture Capital            | 3     | 1%   | 0        |
| Infrastructure             | 1     | 0%   | 0        |
| Hedge Fund                 | 75    | 20%  | 5        |
| Fund of Hedge Fund         | 115   | 31%  | 12       |
| <b>Emerging Markets</b>    | 26    | 7%   | 5        |
| Balanced                   | 2     | 1%   | 0        |
| Other                      | 24    | 7%   | 3        |
| Total                      | 365   | 100% | 35       |





\*The geographic breakdown is based on investments actually acquired by the scheme and does not take account of commitments or off-balance sheet positions.

Where investments are feeder funds or fund of funds structures, or assets held by holding vehicles, the breakdown is based on the country of incorporation/establishment of the fund(s) or holding vehicles into which the fund for which the Form NST has been submitted invests.

Non-Guernsey schemes are funds which are established / incorporated in other jurisdictions and have Guernsey institutions licenced under the POI law providing either management / administration or custodial services.

## **MOVEMENTS WITHIN PERIOD**

| TYPE                          | TOTAL AS AT 31 MARCH<br>2012 | APPROVED<br>IN<br>QUARTER | LOST IN<br>QUARTER | TOTAL AS AT 30 JUNE 2012 |
|-------------------------------|------------------------------|---------------------------|--------------------|--------------------------|
| TOTAL OF OPEN-ENDED SCHEMES   | 244                          | 4                         | 8                  | 240                      |
| Of which Authorised           | 240                          | 2                         | 8                  | 234                      |
| Of which Registered           | 4                            | 2                         | 0                  | 6                        |
| Of which QIF'S                | 46                           | 1                         | 1                  | 46                       |
| TOTAL OF CLOSED-ENDED SCHEMES | 616                          | 14                        | 9                  | 621                      |
| Of which Authorised           | 478                          | 3                         | 4                  | 477                      |
| Of which Registered           | 138                          | 11                        | 5                  | 144                      |
| Of which QIF'S                | 131                          | 1                         | 0                  | 132                      |
| TOTAL OF LICENCES             | 656                          | 15                        | 13                 | 658                      |
| TOTAL OF NON-GUERNSEY SCHEMES | 305                          | 7                         | 3                  | 309                      |
| Of which QIF'S                | 53                           | 3                         | 2                  | 54                       |